

# Auto Service Analysis

MONTH OF: \_\_\_\_\_ DEALER NAME: \_\_\_\_\_  
 Enter a slash for each service listed. Do not include repairs except for diagnostic charges.

Service Department	Make Entries In This Column	Total	%
Air Conditioning			
Alignment			
Brakes			
Lube/Oil Filter			
Air Filter			
Transmission Service			
Radiator Service			
Tire Rotation			
Wheel Balance (With No Tires)			
Diagnostic Charges			
Batteries			
Tires			
Shocks or Struts			
Hoses (2 or more)			
Belts (2 or more)			
Wipers and Blades			
Tune Up Service			
State Inspections			
Wheel Bearing Pack (No Brakes)			
Fuel Injection Service			
Gasoline			
Headlight Aiming			
<b>TOTALS</b>	<b>ENTER TOTALS FOR ALL SERVICES →</b>		<b>100%</b>

The above analysis should be used with your vehicle mix analysis and profit plan to determine what areas of opportunity exist.